

North Canton City Council  
Finance and Property Committee

Ordinance No. 85 - 2019

An ordinance authorizing the Mayor of the City of North Canton, upon Board of Control approval, to enter into a management agreement with North Canton Golf, LLC and Skyland Pines, Inc., ("NCG") for it to manage, under the City's direction, the day-to-day operations of what is commonly known as the Arrowhead Golf Club, which includes, but is not limited to, an 18-hole public golf course, clubhouse, banquet facilities, swimming pool, and other existing and future amenities ("Arrowhead"), as more fully described in the management agreement attached hereto and incorporate herein, and declaring the same to be an emergency.

WHEREAS, the City and NCG share the same goals and objectives of providing North Canton's residents and guests with safe, reliable, and efficient summer recreational activities, dining, and facilities appropriate for public gatherings; and

WHEREAS, the City recognizes NCG's experience and expertise in managing similar golf and event-center facilities and service, together with two decades of food-service experience in Stark and adjoining counties; and

WHEREAS, City residents and guests will derive substantial benefits from NCG's events, activities, and services together with membership discounts; and

WHEREAS, the parties' interim agreement shall expire after January 31, 2020;  
and

WHEREAS, time is of the essence as NCG must immediately advertise, market, and sell annual golf and pool memberships together with scheduling recreational activities, and other public and private functions such as weddings, graduations, alumni gatherings, etc., and

WHEREAS, the vast majority of revenue generated from the sale of the above-described memberships and activities is generated at the beginning of the calendar year and is utilized to sustain Arrowhead during its off-season for golf, swimming, etc., and

WHEREAS, unless the attached management agreement is implemented without delay the revenue generated to sustain Arrowhead during the off-season of its key activities is in peril as customer confidence of continued service shall be compromised; and

WHEREAS, it is the City and NCG's mutual desire that NCG manage Arrowhead in a manner that provides reasonable returns for the City's investment for a period of five years.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF NORTH CANTON, COUNTY OF STARK, AND STATE OF OHIO:

Section 1. That the City of North Canton desires to enter into a management agreement with NCG for it to manage, under the City's direction, the day-to-day operations of Arrowhead Golf Club as more fully described in the management agreement attached hereto.

- Section 2. That the City and NCG share the same goals and objectives of providing North Canton's residents and guests with safe, reliable, and efficient summer recreational activities, dining, and facilities appropriate for public gatherings.
- Section 3. That City residents and guests will derive substantial benefits from NCG's events, activities, and services together with membership discounts.
- Section 4. That the City recognizes NCG's experience and expertise in managing similar golf and event-center facilities and service, together with two decades of food-service experience in Stark and adjoining counties.
- Section 5. That the parties' interim agreement shall expire after January 31, 2020, and therefore time is of the essence as NCG must immediately advertise, market, and sell annual golf and pool memberships together with scheduling recreational activities, and other public and private functions such as weddings, graduations, alumni gatherings.
- Section 6. That the vast majority of revenue generated from the sale of the above-described memberships and activities is generated at the beginning of the calendar year and is utilized to sustain Arrowhead during its off-season for golf, swimming, etc.
- Section 7. That unless the management agreement is implemented without delay, the revenue generated to sustain Arrowhead during the off-season of its key activities is in peril as customer confidence of continued service shall be compromised.
- Section 8. That it is the City and NCG's mutual desire that NCG manage Arrowhead in a manner that provides reasonable returns for the City's investment for a period of five years.
- Section 9. That the Mayor be, and is hereby authorized, upon Board of Control approval, to enter into the attached management agreement with NCG for it to manage Arrowhead and its associated facilities' day-to-day operations for a period of five years.
- Section 10. That if a provision of this ordinance is or becomes illegal, invalid, or unenforceable, that shall not affect the validity or enforceability of any other provision of this ordinance.
- Section 11. That this ordinance is hereby declared to be an emergency measure necessary for the preservation of the health, safety and peace of the City of North Canton, and further necessary to continue the management agreement between the parties without a loss of service to residents and guests, and to enable NCG to immediately advertise, market, and sell annual golf and pool memberships together with scheduling recreational activities, and other public and private functions such as weddings, graduations, alumni gatherings, etc., thereby utilizing the revenue generated from annual memberships at the beginning of the year to sustain Arrowhead's continued

operation during its off-season; wherefore, provided it receives the affirmative vote of six or more members of Council elected thereto, this ordinance shall take effect and be in full force immediately upon its adoption by Council and approval by the Mayor. Otherwise, it shall take effect and be in force from and after the earliest period allowed by law.

Passed in Council this 13 day of January 2020

Stephan B. Wilder

Stephan B. Wilder, Mayor

Signed: 01/21, 2020

Attest:

Benjamin R Young  
Benjamin Young, Clerk of Council